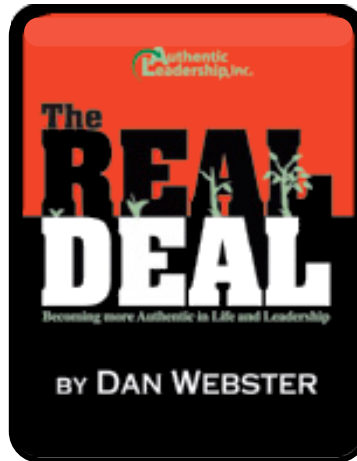


The Real Deal

Leadership Team Training



based on original materials by

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Preface.

What is your leadership team known for? Perhaps it is considered a great workforce, expending countless calories of around-the-clock energy in whatever endeavor it pursues. Maybe your organization is known for having a sharp intelligence that is evidenced in the strategic decisions it makes on a regular basis. It's possible that when others think of your group they are inspired by the kindness and gentleness that stems from the relationships of its members. Or it could just be that there is a depth behind your core members that influences the souls of those both inside and outside its boundaries.

People who live on the fence are looking to jump into a cause that its "followers" actually follow. The training contained in this manual is geared to help accomplish that ideal among your leadership team, serving as a supplemental guide to the Real Deal workbook. It has been prepared to maximize the growth people have experienced in their own lives through the source material and assist them in allowing it to ripple out into greater organizational impact. The curriculum follows the original chapters, utilizing an interactive approach that helps you operate as a facilitator to the unique needs of your team or group.

Each lesson begins with an overview and recap of the original material, followed by four major sections:

- **CATALYST:** This section serves as a springboard for group conversation, including an opener, a review from individual study, highlights from the previous week's challenge, and discussion of case study examples.
- **KEY CONCEPTS:** This section helps simplify the fundamental concepts of the original text by utilizing outstanding thoughts from it, Scripture, and contemporary life.
- **TEAM TRANSLATION:** This section involves two optional activities to help strategically process the material as it applies to your team and unique situation.
- **APPLICATION:** This section offers some practical ideas designed to help your leaders personalize and implement the material in your organization and their lives.

So consider this your opportunity to grow as a team from the inside out, becoming "The Real Deal" as you do. By pursuing God together you will discover an authenticity that will transform the dynamic of your impact as you become the very people you were created to be.

CATALYST



- **OPENER:** What's a talent or skill you developed as you grew up that you find yourself still enjoying on some level even today?
- **DEBRIEF:** Share any insights you gathered from your own journey through Chapter One of The Real Deal. Also, share any highlights from applying last week's study.
- **CASE STUDY:** Mindy was enjoying hanging out with some of her peers and Kendall, the speaker they had brought in for a campus outreach assembly. As one of the student leaders at her college, it was Mindy's call to invite someone whom she had heard speak before. To her it was a "no-brainer" selecting Kendall, a nationally known speaker whose message on integrity had impacted her two years earlier as a high school senior. Through his humorous illustrations and touching stories of leading others to Jesus, she had felt challenged by God to enter the ministry. While everyone was sharing about the great success of the rally, Mindy had the opportunity to talk about a girl she counseled who was into the occult. As a result of the message Kendall gave on the reliability of the Gospel, the girl had decided to trust her life to Jesus Christ and renounce her practices. Everyone was amazed, including Kendall, who later approached Mindy in private. "Mindy, that was a great story you shared." Feeling affirmed, Mindy glowed and said, "Thanks." Pressing a bit further, Kendall asked, "I wonder if you wouldn't mind selling it to me." Perplexed, Mindy responded, "What? I don't understand." "Well, you see I don't often get a chance to counsel with people after my messages and it seems to be more effective when I share a story like yours in the first-person. I often buy stories from people so that I can use them in my messages." Mindy gulped and asked, "How long have you been doing this?" Kendall, a bit defensive, said, "For a number of years. Look, it's just part of being a public speaker. People know that I don't mean everything I say literally."
 - **Brainstorm as a team what you imagine Mindy's thoughts/emotions might be.**
 - **As a group, discuss the possible responses Mindy can take in this conversation.**
 - **In reflection, when have you "exaggerated" recently?**

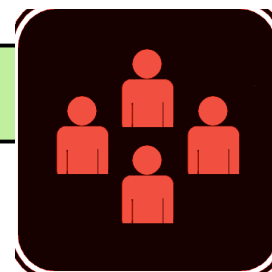
KEY CONCEPTS



- **QUOTES: Respond to the following quotes as a team.**
 - "One of the great challenges of life and leading is to reach a place of authentic self-expression." – The Real Deal

- "I do believe in confessional preaching. I believe that you should confess both your strengths and your weaknesses. You don't dwell on yourself, but in many ways the minister is the message. The word must become flesh. The best kind of preaching is incarnational preaching. The most effective message is when I am able to get up and say, 'This is what God is doing in Rick Warren's life this week. This is what I am learning. This is what I need to believe, what I need not to believe, what I need to do, what to not do.'" - Rick Warren, pastor and author
- "What happens in a leader is that they have this thing called Holy Spirit discontent. There's something in their spirit that they're unsettled about, something that really bothers them." – Bill Hybels, pastor and author
- "I wanted to come through with my own voice and, hopefully, have it affect people. I want people to know that I'm not an Elvis impersonator." - Lisa Marie Presley, singer
- "...out of the overflow of the heart the mouth speaks." – Matthew 12:34b

TEAM TRANSLATION



- **GROUP ACTIVITY OPTION 1: Defining Moments**

- **Preparation:** Prior to your meeting, gather a supply of colorful note cards (at least three per person) and markers. You'll also need some masking tape and a blank wall.
- **Activity:** Hand out the markers and note cards to your team, ensuring that everyone gets at least three cards. Encourage everyone to write down on their cards three different defining moments they have experienced in life (or with God). Invite people to come up and share their stories, then tape their cards to the wall.
- **Debrief:** After the activity, discuss these questions as a large group:
 - **What are some of the common trends you see among everyone's stories?**
 - **Based on what each person shared and what's represented on the wall, what kind of dynamics and personality do you think this creates as an organization?**
- **Alternative Ideas:**
 - If your budget allows: Provide a diverse selection of appetizers as another symbol of variety.
 - If your group is large: Decrease the number of cards to accommodate your time.
 - If your group is small: Ask your team to share a brief glimpse into their journey with God.
 - If your group is new: Encourage everyone to share only the stories they are comfortable with.

- **GROUP ACTIVITY OPTION 2: Video – *Sister Act***
 - **Intro:** This movie is about a Reno lounge singer named Deloris who goes into hiding, disguised as a nun after witnessing her mobster ex-boyfriend kill someone. After the Mother Superior catches Deloris going out to a bar with a couple of the more influential nuns, she orders her to join the church choir (only to later find her coaching them to become an inspiration to the surrounding neighborhood).
 - **Play clip:** Cue to Chapter 16 on the DVD, “Choir Rehearsal” (46:56). The scene entails the first day that Deloris spends with the choir. You’ll end the clip as the scene concludes, just before their first performance in the church (or go ahead and play the scene if you have time).
 - **Debrief:** Ask people to respond to the clip you just watched by sharing any thoughts, feelings, or observations.
 - **Which do you think is the more “authentic” voice – the one the nuns originally sang with or the one that Deloris guided them to create?**

APPLICATION



- **SUMMING IT UP:** As a team, discuss these two questions:
 - **What might be some of the greatest advantages of having your own voice as a leader?**
 - **What might be our “unique voice” as an organization? Explain.**
- **PARADIGM SHIFTS:** In light of what you discussed through this lesson, consider the following and jot down a few thoughts on the sheet titled “PARADIGM SHIFTS” (APPENDIX A) to share with the leaders you work with.
- **SCRIPTURE STUDY:** Jesus could have started his public ministry in any way He chose. Ironically, He opted for a desert experience that allowed Him to check His priorities.
 - In the next 48 hours, utilize the sheet “SCRIPTURE STUDY” (APPENDIX B) to spend some time in the Bible studying the life of Jesus. Specifically focus on **Matthew 4:12-17**, looking for just **one** outstanding application from Jesus’ life regarding **“LEADERSHIP - AN INSIDE OUT DEAL.”**
- **MEMORY VERSE:** In the next week, take some time to memorize and digest this verse.
 - “...out of the overflow of the heart the mouth speaks.” – Matthew 12:34b

Appendix A

Paradigm Shifts.

APPLICATION

Using the following chart, jot down a few short thoughts from each chapter to help you track your journey through this material. Allow it to be a springboard for investing in your leaders by using your own learning curve of growth.



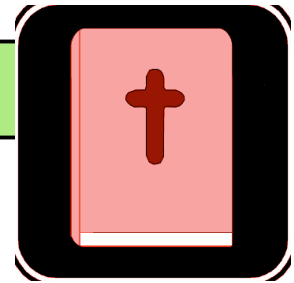
CHAPTER	What concepts did this lesson cause you to rethink?	What beliefs did this lesson reaffirm to you?
PREFACE LAID LOW BY LEADERSHIP		
CHAPTER 1 LEADERSHIP: AN INSIDE OUT DEAL		
CHAPTER 2 INFLUENCE PLATFORMS		
CHAPTER 3 THE REAL DEAL		
CHAPTER 4 LIVING FROM A SACRED TRUST		
CHAPTER 5 MAKING MOMENTUM YOUR OWN		
CHAPTER 6 READINESS – THE NINE MOMENTS PRINCIPLE		
CHAPTER 7 DOWNSHIFTING – THE CASE FOR QUIET		
CHAPTER 8 COMMITMENT VS. SURRENDER		
CHAPTER 9 BEING LED BEFORE LEADING OTHERS		
CHAPTER 10 WHY LEADERS DON'T FINISH – PT. 1		
CHAPTER 11 WHY LEADERS DON'T FINISH – PT. 2		
CHAPTER 12 WHY LEADERS DON'T FINISH – PT. 3		
CHAPTER 13 CHANGE LEADERS		

Appendix B

Scripture Study.

APPLICATION

All throughout the pages of the Bible are real life examples of individuals trying to follow God in practical ways. Using the chart below, take notes in your study of various people and any outstanding leadership lessons from their lives.



CHAPTER	ONE OUSTANDING APPLICATION THAT STANDS OUT FROM THE LIFE OF JESUS CHRIST
PREFACE LAID LOW BY LEADERSHIP	Matthew 4:1-11
CHAPTER 1 LEADERSHIP: AN INSIDE OUT DEAL	Matthew 4:12-17
CHAPTER 2 INFLUENCE PLATFORMS	Matthew 4:18-25
CHAPTER 3 THE REAL DEAL	Luke 4:14-30
CHAPTER 4 LIVING FROM A SACRED TRUST	John 1:1-18
CHAPTER 5 MAKING MOMENTUM YOUR OWN	Matthew 15:29-37
CHAPTER 6 READINESS – THE NINE MOMENTS PRINCIPLE	Luke 22:39-46
CHAPTER 7 DOWNSHIFTING – THE CASE FOR QUIET	John 6:14-27
CHAPTER 8 COMMITMENT VS. SURRENDER	John 13:1-17
CHAPTER 9 BEING LED BEFORE LEADING OTHERS	Matthew 3:13-17
CHAPTER 10 WHY LEADERS DON'T FINISH – PT. 1	Matthew 26:47-50
CHAPTER 11 WHY LEADERS DON'T FINISH – PT. 2	John 11:1-44
CHAPTER 12 WHY LEADERS DON'T FINISH – PT. 3	John 8:1-11
CHAPTER 13 CHANGE LEADERS	Acts 1:1-11